

Granite State Independent Living

2023 ANNUAL REPORT

CELEBRATING ANOTHER YEAR OF BRINGING INDEPENDENCE TO LIFE



Within these pages are highlights of how Granite State Independent Living enhanced the lives of so many throughout New Hampshire in 2023. Joint accomplishments that prioritized our mission, and the financial stewardship that ensured sustainability, reflect the continued dedication of our team and your support. Belief in the potential and rights of individuals with disabilities propels our community forward.

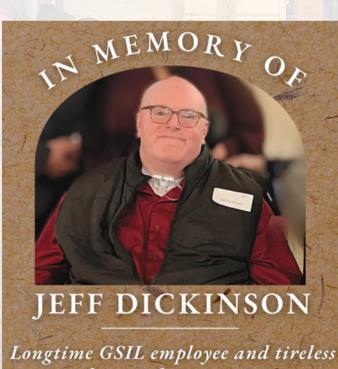
My appreciation extends to our Board, compassionate staff members, devoted volunteers, and generous donors who continue to drive GSIL's success. Together we break barriers, challenge stereotypes, and empower others to experience their greatest quality of life.

As a statewide nonprofit, GSIL serves more than 1,500 people of all ages through 17 consumer directed programs and services, such as workforce training, education, transportation, and personal care. GSIL fills gaps, fuels hope, and turns challenges into opportunities that make possible what seems impossible.

Depil **Deborah Ritcey, President & CEO**

IN REMEMBRANCE

GSIL's Director of Advocacy, Jeff Dickinson, passed unexpectedly in early December. His smile, warmth, and eloquence will be fondly remembered and deeply missed. Above all, Jeff epitomized ability. Despite battling Muscular Dystrophy, Jeff rose to every single challenge. He represented GSIL with strength during his many years advocating for people with disabilities at the legislature in Concord. He built deep relationships with state leaders that allowed GSIL's consumers, and the entire disabled community, to have a voice of a true advocate. His razor sharp mind was always focused on how to advance GSIL's causes and help others in New Hampshire. To his last moments, Jeff was focused on what's next. He was working hard to prepare for the upcoming legislative session, and was looking forward to holidays with family. We will miss Jeff dearly and are thankful his life's mission included GSIL.



advocate for our cause.

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MISSION DRIVEN

GSIL's mission is to promote quality of life with independence for people with disabilities through advocacy, information, education, support and transition services. Throughout 2023, our dedicated team has empowered 1,353 individuals with disabilities to live more independently.



In 2023, GSIL was able to provide:





eccessible rides for

accessible rides for consumers throughout the region

IMPACCT AND EARN & LEARN IN THE COMMUNITY



IMPACCT (Inspiring the Mastery of Post-secondary Achievement in College, Careers and Training) is a partnership between Vocational Rehabilitation New Hampshire (VRNH), GSIL, and high schools throughout the state. It's dedicated to helping students with disabilities become part of the local workforce as they navigate from high school to employment, post-secondary education, or through training that leads to a career.

Earn & Learn is also a partnership of VRNH and GSIL but only includes, and is funded by, the Manchester School District. This program guides at-risk high school students with disabilities to become more engaged in their education and assists students in finding the relevance of their education to their career goals and life after high school.

99.8% of students re-engage with their education through the IMPACCT and Earn & Learn programs!

In 2023, two memorable education services events combined empathy and community service while also providing invaluable hands-on work experience for the students. For the fourth consecutive year, students from IMPACCT, in collaboration with the Holiday Inn, volunteered to help the Windmill Restaurant in Concord prepare for its 33-year long tradition of providing free Thanksgiving meals. The fruits of IMPACCT's labors resulted in the preparation of 140 turkeys, 500 lbs of mashed potatoes, and 400 lbs of summer squash. Approximately 1,800 people enjoyed a healthy Thanksgiving meal free of charge.



In October, the Seacoast IMPACCT students paid a visit to The Portsmouth Naval Shipyard. They explored different trade shops, including the welders, pipefitters, and HVAC team. Students learned how the Shipyard hires directly from high school and provides training and education on site. Each student left with details about the Shipyard's apprenticeship program, job opportunities, careers, and benefits. One student said, "It was one of the best field trips I've ever attended," and we couldn't agree more!





13% of NH residents have a disability.

100% HAVE ABILITIES.

OUT INT

ATTENDANT CARE EMPLOYEES: THE FRONT LINE HEROES OF INDEPENDENCE

GSIL has over 500 Attendant Care Employees, each known as an ACE. They're on the front line, every day, helping consumers live life to the fullest. An ACE's work is essential to the quality of care and depth of kindness GSIL can provide. There are so many wonderful service examples of our dedicated ACEs, it was hard to choose just one to feature!

Kayla is a GSIL ACE. She's a compassionate caregiver making a difference in the lives of Granite Staters who experience disabilities. Alexandria was in a car accident that left her paralyzed from the neck down. GSIL empowered Alexandria to manage her own care team and matched her with Kayla for extensive caregiving in and around the home and community.

Kayla assists Alexandria with personal care, light housekeeping, grocery shopping, getting to and from work, and more. This match forged by GSIL has added so much value to both of their lives.



See More of Alexandria's Story by Scanning the QR Code.





HOME ACCESS MODIFICATION

Homes are personal sanctuaries that reflect individual personalities and needs. Safety, functionality, and control help establish one's physical and emotional connection to a living space. GSIL understands how feeling comfortable and independent at home provides confidence, which is why home modification is a top priority.

For Marie, a GSIL consumer with limited mobility, GSIL brought renewed functionality, light, and independence to her life. She shares a home with her caregiver Mona, who has also been a friend for more than three decades. The pair repeatedly tried, without success, to hire someone to make their kitchen and bathroom wheelchair accessible. Within two weeks from when GSIL became involved, Marie and Mona's home modification dreams turned to reality.

Lowered countertops. Accessible sinks. Height-appropriate appliances. Supportive mechanisms. Those features and more were taken into consideration by GSIL's project manager and contractor for the kitchen and bathroom. In addition, a state of the art ramp was built onto the house. Easy access in and out, as well as the ability to wheel onto her favorite place – the enclosed porch – elevated Marie's living experience in a way she wasn't sure was possible. GSIL gave back a piece of her life she felt she had lost.



See More of Marie's Story by Scanning the QR Code.





"If I lost GSIL's services I would be devastated. Without GSIL I wouldn't be where I am today physically or mentally. GSIL is always there."

AN EVENING OF THANKS

GSIL hosted its Annual Dinner and Awards Night on Nov. 16, 2023, at the Barn at Bull Meadow. The return of this cherished event was a celebration that highlighted resilience, community spirit, and an unwavering commitment to supporting the disability community. The ceremony acknowledged those enabling GSIL to continue its purpose of promoting personal choice and direction for people with disabilities and underserved youth. As the night unfolded, heartfelt speeches and expressions of appreciation resonated throughout.

The well-deserved award recipients are proudly acknowledged below. In addition, we extend a special thanks to sponsors CGI Business Solutions and WellSense Health Plan. GSIL welcomes sponsorships for the 2024 event and others. Contact development@gsil.org for more information.



PARTNER SPOTLIGHT: ASSOCIATED GROCERS OF NEW ENGLAND

Associated Grocers of New England (AGNE) is the largest retailer-owned, wholesale grocery distribution center in New England. Our complementary missions center around concern for communities throughout the region. AGNE has become a staunch advocate for GSIL, and we certainly appreciate their generous support. AGNE participates annually in our Hoops on Wheels event, consistently sends volunteers to events, and has donated more than \$50,000 to GSIL initiatives. For the 2023 golf tournament, AGNE even provided a gaggle of frozen turkeys as a fun last place prize! We greatly appreciate the partnership with AGNE and can directly connect the dots from their efforts to the improved lives of our consumers.

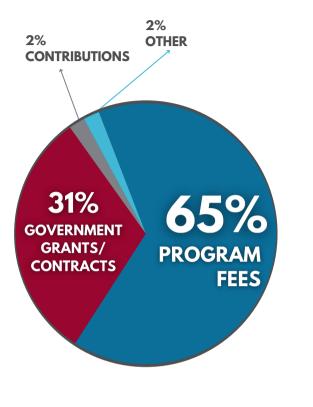


FINANCIAL OVERVIEW (UNAUDITED)



Your trust fuels our mission, and we are proud to share our financial information with you. GSIL continues to have unqualified financial statement, GAAP (Generally Accepted Accounting Principles) and Uniform Guidance audits with no instances of material weakness, significant deficiencies, or material noncompliance, qualifying as a low-risk auditee. The audit is conducted in accordance with auditing standards generally accepted in the U.S. and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the U.S. The audit includes a report of internal control over financial reporting and tests of its compliance with certain provisions of laws, regulations, contract, grant agreements, and other matters. The audited financials are an integral part of the statements. To review the complete form 990, please visit www.GSIL.org/who-we-are.

SOURCES OF REVENUE



CONSOLIDATED STATEMENT OF ACTIVITIES (UNAUDITED)			
		FY2023	
REVENUE		\$ 22,144,000	
EXPENSES			
	Salaries and Related Expenses	\$ 14,709,000	
	Other Operating Expenses	\$ 6,057,000	
	Depreciation Expense	\$ 70,000	
	Total Expenses	\$ 20,836,000	
OPERATING SURPLUS		\$ 1,308,000	
	Other Revenue/Gains or (Losses)	\$ 88,000	
INCREASE IN NET ASSETS		\$ 1,396,000	

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

		FY2023
ASSETS		\$ 15,373,000
LIABILITIES AND NET ASSETS		
	Total Liabilities	\$ 6,196,000
	Net Assets - Restricted	\$ 249,000
	Net Assets - Unrestricted	\$ 8,928,000
TOTAL LIABILITIES AND NET ASSETS		\$ 15,373,000



COMMUNITY EVENTS



Events play an important role in GSIL's overall strategy. In addition to driving contributions of ideas, funds, and energy, they increase awareness, foster engagement, promote education, and celebrate accomplishments.

GSIL works hard to create engaging experiences for consumers and supporters of every age. Hoops on Wheels, the Chipping In FORE! Independence golf tournament, Over the Edge with United Way, and our annual dinner are a few high visibility events, but some of the most memorable have been a bit more grass roots. GSIL is involved with NH Gives, as well as the nationally recognized Giving Tuesday campaign. Holiday parties, nature outings with Sunset Hill Educational Institute, educational training of all kinds through our web portal, social media interactions, and so much more fuel the shared spirit of purpose that strengthens the bonds of the entire GSIL community.



BOARD OF DIRECTORS

Lorna Greer, Board Chair Larry Smukler, 1st Vice Chair Eric Schlepphorst, Treasurer Lisabritt Solsky Stevens, Secretary

BOARD MEMBERS

Iris Polley Kevin Ennis Don McDonah, M.D. Grant Van Der Beken Bruce Higginbotham Dave Qualey Anne L. Vallette Geoff Souther



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Deborah Ritcey, MPA/HA, President & Chief Executive Officer Jill Bille, MBA, Chief Financial Officer Marcia Bagley, Chief Program Officer Michael Goodwin, Vice President of Strategy & Business Development Ann Malburne, Director of Human Resources

SPONSORS

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Rehabilitation Equipment Associates (REQ) Robat Holdings, LLC Rymes Propane - Concord Senior Safe Aging Sheehan Phinney Spradling Group TCB Agency The Copy Shop The Lawson Group The Pivot Plan Tooky Mills Pub, LLC USI New England WellSense Health Plan WIN Waste Innovations

FOUNDATIONS & GRANTORS

AmazonSmile Foundation Charities Aid Foundation America Give Lively Eastern Bank Charitable Foundation Benevity Community Impact Fund Bean Foundation Granite United Way Shaw's Give Back Where It Counts Program Starbucks Foundation Neighborhood Grants Fund Town Fair Tire Foundation Inc.

IN KIND

Achille Agway Alberto's Italian Restaurant Amoskeag Beverages Associated Grocers of NE, Inc. **Celebrations Catering** Columbian Financial Group Crotched Mountain Golf Resort Crown Trophy Eastern Bank Eurasian Autoworks Garry's Service Center Henniker Brewing Co. Manchester Community College New Hampshire Association of Broadcasters Next Day Access Rick & Diane's Brick Oven Pizzeria Stonebridge Country Club The Shattuck Golf Club Tooky Mills Pub, LLC Vibe

EDUCATION PARTNERS

Able Gamers Admix Inc. Amoskeag Health ARCNH Army Recruiting Center, Dover Aroma Joe's, Manchester Auto Envy Detailing Back In The Saddle Equine Therapy **Bel-Air Nursing Home Blackline** Printing Blank Canvas Salon Bookery Breathe NH Bridges NH Cadnet Services Calef's Country Store Caregiver's Chef John Dukette Chewie's Playland Christa McAuliffe Planetarium Coast Transportation Cole Gardens **Concord Police Department** Courtyard Marriott, Concord Crash Champions Creative Years Child Development Center Crisis Center of Central NH Crosstown Motors CVS, Bedford, Dover, Hampton, Londonderry, Merrimack, Milford, Nashua, Portsmouth, Rochester, Seabrook D'Angelos, Portsmouth Dave Chase Division of Forests and Lands DK & Sons Auto Repair Doubletree by Hilton, Manchester

Dover Public Library EJ's on Main Ellen Moran Equality Health Federal Credit Union Five Guys, Derry, Dover, Manchester Flight Coffee Follett Bookstore Forge Financial Fratello's, Manchester Freedom Cycle GM Photography Good Mojo Dog Manor Granite State Cabinetry Great Bay Community College Grolen Computers Groveton Police Department Groveton Town Hall Gurney's Automotive Repair, Milford & Nashua Habitat for Humanity ReStore Hannaford Bros. Co., LLC Haven Hero Pups Hickory Nut Farm Central Park Garage Hill Brother's Painting Holiday Inn, Concord Jaeger Industries Julian Miller Kerner's Car Care **Kids Culture** Lakes Region Community College Lancaster Motel Leashes of Valor Lisa'S Tippy Toes Daycare & Learning Center

Littleton Coin Co. Littleton Food Co-op Littleton Water & Light Lou's Custom Exhaust Lovering Health Center Lupine Montessori Makin' It Happen Manchester Animal Shelter Manchester Community College Manchester Police Department Manchester Transit Authority Meadowstone Farm Merrimack Valley Day Care Middleton Building Supply Milford Veterinary Hospital Millenium Precision Nashua Community College Nashua Soup Kitchen National Flight Simulator NH Department of Education NH Department of Labor NH Federal Credit Union NH Food Bank NH Job Corps NH Office of Apprenticeship NH Technical Institute North Country Ford Osborne's Agway Parent Information Center Perras Ace, LLC Planned Parenthood Portsmouth Naval Shipyard Portsmouth Scuba Pupville Doggy Daycare Refurbished Equipment Marketplace Response Domestic & Sexual Violence Support Center

Rick Ladd **Riverwoods Retirement Community RMG** Enterprise Roots Vegan Café and Juice Bar Salvation Army, Concord Sassy Engines Seacoast E-Bikes Shop & Save Smartstyle Salon, Amherst, Concord, Hudson, Rochester Southern New Hampshire University Subaru Prime, Manchester, NH TD Bank Teen Challenge The Growing Years The Music Hall The Printing Press The United States Marine Corps The Woodman Museum Theatre UP TMS Diesel Totally Woof TRM Bedford Upreach Equestrian Center University of New Hampshire Vocational Rehabilitation NH White Mountain Community College White Mountain Science Institute White Mountain Transmission Woodcraft of Portsmouth YWCA

GSIL's Education Partners assist with the Earn & Learn and IMPACCT programs. The Earn & Learn Opportunities Program is a partnership between the Manchester School District, Vocational Rehabilitation New Hampshire and Granite State Independent Living. The IMPACCT Program is a partnership between New Hampshire Vocational Rehabilitation and Granite State Independent Living in response to the Workforce Innovation and Opportunity Act (WIOA). IMPACCT was created to help augment and support the transitional services that schools are already providing their students with disabilities.

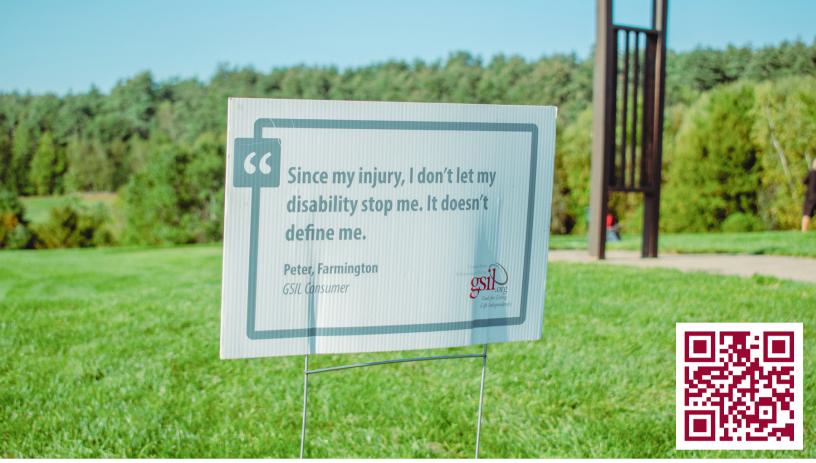
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Your support enables GSIL to help those living with disabilities live their lives to the fullest. Simply scan the QR code to donate.



GSIL is New Hampshire's only Independent Living Center. We are a statewide nonprofit organization whose mission is to promote quality of life with independence for people with disabilities through advocacy, information, education, support, and transition services.



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